

2026 Training

Product Foundations: For Channel Partners (Distributors)

Class Training Details

This is an introductory class to the best of Walter products. At the end of the class, the attendees will be able to understand the most impactful product families including milling, drilling, threading, turning, and grooving etc. This class is for Walter Channel Partners (distributors). There will also be local Walter Sales Representatives and Walter Channel Partner managers in the class.

Target Audience: Outside Sales, Territory Managers, On-site Representatives, Metal Working Specialists, Purchasing, etc.

Skill Level: Participants are expected to have a basic understanding of machining processes and cutting tool products. Experience with machining, tool design, CNC programming or other cutting tool related disciplines will be a plus.

Class Details

Product Foundations - CP(Channel Partner)

Location: Greer, SC

Duration: 1.5 working days.
Tuesday 8 am- 4pm
Wednesday 8am- 12pm

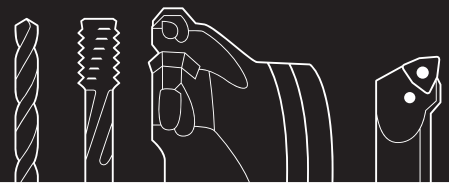
Level: 2

Prerequisite: None



Class Format

In person instruction. This is a very interactive class with live Q&A sessions and discussions during the presentation. Additionally, there will be interactive workshops, machine demonstrations, GPS demonstrations, and a Plant Tour.



Class Training Schedule

Tuesday

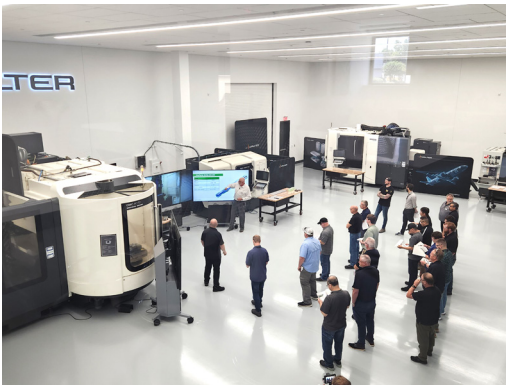
Arrive @ Walter USA Technology Center
Welcome, Greeting / Introductions
Indexable Milling Product
Solid Carbide End Milling
Machine demonstration – Dynamic Milling
Lunch
Tour of Production
Drilling Product
Tapping & Thread-milling Product
Machine demonstration –Drilling and Threading
Evening Event/ Dinner

Wednesday

Arrive @ Walter USA Technology Center
Turning Product
Grooving Product
Machine demonstration - Turning Chip Control
Additional topics such as Reconditioning,
Xpress/ Engineering Specials etc.
Wrap up
Boxed Lunch to Go



Registration Details



Joining us in South Carolina is quick and easy.
Scan the QR code or visit: [Walter Training Calendar](#) to find your class and get registered.



More classes from Walter



Walter is the first name for expert training and providing the most advanced tools in the industry. We are here to take your projects and processes to the next level. Follow the QR code for our training sessions and join us to learn how to take your business higher.

You can also email us at walteracademy@walter-tools.com for information or any questions.

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